

**5.2.4 2002 Top Five Manufacturers of Factory-Fabricated Components (trusses, wall panels, doors) (1)**

<u>Company</u>	<u>Gross Sales Volume (\$million)</u>	<u>Market Share of Top 53 Company Sales (2)</u>	<u>Number of Employees (3)</u>
Raymond Building Supply	50.0	5%	280
Automated Building Company	46.8	5%	350
Littfin Lumber	38.0	4%	340
Adams Building Materials	27.6	3%	252
Younger Bors. Company	26.0	3%	250

Note(s): 1) Data based on mail-in surveys from manufacturers which may not be entirely complete. 2) Market shares based on total gross sales volume of producers of only components included in the list of the top 53 IH producers responding to the survey. In 2002, surveyed component sales was estimated at \$636.7 million. 3) The top 53 companies employ over 5,800 people at their plants.

Source(s): Automated Builder Magazine, September 2003, p. 36-38.